

NAJRAE Senior Board Meeting
Zoom Meeting
March 28, 2021

President Kaye Gilbert called the meeting to order at 7:35 pm

Members Present: President Kaye Gilbert, Vice President John Fischer, Lori Montgomery, Gary Lanier.
Absent: Cheryl Johnson, Garrett Knebel, Kelley Kimmey. **Guests:** Junior Advisor Kris Nagel and Junior Board President Paige Van Dyke.

Agenda: Kaye asked for any additions or deletions. Kaye asked for a motion to approve as presented. Gary so moved. John Second, motion carried.

Minutes: Kaye asked for a motion to accept as presented. John so moved, Lori second. Motion carried.

Treasures Report: Kaye asked for any questions. Kaye asked for a motion to approve as presented. Gary so moved, Lori second. Motion carried.

Old Business:

- 2022 Facility Update: John reported they are working on call with Chamber of Commerce to get hotels worked out.

New Business:

- Junior Board Update: Kris and Paige reported they are making sponsorship calls. Grandparents video has been uploaded. Has 902 views. Have introduced the interview contest. Have reported there has been lots of shares.

Team Updates:

- Finance/Fundraising – John – Working on Weaver update. In discussions with Sullivans. Taft Law Firm has sponsored and needing to get a W9. Has submitted a request to a potential sponsor for a facility sponsor. Working on a 2 year agreement. Working on outside the industry as well as inside the industry. Has talked to Graham Blages about doing a sale. He is on board and would like to work with us. Would donate his services. CCI would donate their services. Has filed paperwork to IRS for a 501c3 foundation.
 - Host – Nothing to report
 - Marketing – nothing to report.
 - Scholarship – Lori – nothing to report
 - Futurity – Garrett – no updates.
 - Rules – Kaye – Has added Senior Interview Rules to the Rule Book/Website.
 - Show & Events – Kaye – Working on getting judges for events. Have the schedules online along with location of events.
 - Red Angus/Genetic Bank – nothing to report.

Other Business: None

Next Meeting: April 18, 2021, 7:30 p.m.

Adjournment: Lori moved to adjourn, Gary second.

- Meeting adjourned 8:10

North American Junior Red Angus Event

Balance Sheet

As of March 28, 2021

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
10002 UBI Operations Acct	104,979.70
10003 Scholarship Checking	1,100.00
10004 Jr Board Account	82.17
10005 Breeder's Cup Futurity Checking	100.00
101 Petty Cash	1,000.00
Total Bank Accounts	\$107,261.87
Accounts Receivable	
10010 Accounts Receivable (A/R)	9,025.00
Total Accounts Receivable	\$9,025.00
Other Current Assets	
10000 Undeposited Funds	0.00
10050 AMEX Cards	1,346.36
Total Other Current Assets	\$1,346.36
Total Current Assets	\$117,633.23
Fixed Assets	
22200 Equipment	3,653.15
22300 Accum Depr - Equipment	-2,523.00
23200 Software	2,939.60
23300 Accum Amor - Software	-2,940.00
Total Fixed Assets	\$1,129.75
TOTAL ASSETS	\$118,762.98
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
30000 Accounts Payable (A/P)	19.19
Total Accounts Payable	\$19.19
Total Current Liabilities	\$19.19
Total Liabilities	\$19.19
Equity	
40000 Unrestricted Net Assets	121,837.98
40100 Opening Balance Equity	0.00
Net Income	-3,094.19
Total Equity	\$118,743.79
TOTAL LIABILITIES AND EQUITY	\$118,762.98

North American Junior Red Angus Event

Profit and Loss

January 1 - March 28, 2021

	TOTAL
Income	
51000 General Show Sponsorships	2,800.00
Total Income	\$2,800.00
GROSS PROFIT	\$2,800.00
Expenses	
80100 General Administrative Expenses	90.00
80103 Paypal & Bank Fee	
Total 80100 General Administrative Expenses	90.00
80110 Online Admin Support Expense	
80111 QuickBooks Fees	210.00
80112 Office 360	74.49
80113 Showworks Fee	450.00
80115 Constant Contact	491.04
80117 80117 Zoom Fees	187.19
Total 80110 Online Admin Support Expense	1,412.72
89100 Junior Board Expense	
89102 Fall Meeting Expense - Airfare	809.08
89103 Fall Meeting Expense - Hotel	1,408.82
89104 Fall Meeting Expense - Meals	583.10
89105 Fall Meeting Expense - Car Rental/Fuel	190.93
89106 Fall Meeting Expense - Team Building	282.23
89115 Junior Board Shirt Expense	358.55
89116 Junior Board Retirement Gift	720.00
89117 Junior Board Fund Raising Expense	38.76
Total 89100 Junior Board Expense	4,391.47
Total Expenses	\$5,894.19
NET OPERATING INCOME	\$ -3,094.19
NET INCOME	\$ -3,094.19

North American Junior Red Angus Event

Check Detail

March 1-28, 2021

DATE	TRANSACTION TYPE	NUM	NAME	MEMO/DESCRIPTION	CLR	AMOUNT
10002	UBI Operations Acct					
03/04/2021	Expense		Pay Pal	POS Debit - Recurring PAYFLOW/PAYPAL POS Debit - Recurring PAYFLOW/PAYPAL	88 88	C C
						-30.00 30.00
03/08/2021	Expense		QuickBooks Payments	POS Debit - Recurring INT*QUICKBOOKS ONLINE POS Debit - Recurring INT*QUICKBOOKS ONLINE	80 80	C C
						-70.00 70.00
03/22/2021	Expense		Microsoft 360	POS Debit - Recurring MICROSOFT MSBILL.INFO POS Debit - Recurring MICROSOFT MSBILL.INFO	MS MS	C C
						-19.19 19.19